



7 Reasons CFOs And Controllers TRUST TriQuest Technologies To Support & Secure Their Networks

1 We specialize in supporting CFOs and Controllers responsible for directing and managing the IT Support within their organization.

Are you tired of working with IT Consultants that don't know how to SPEAK TO YOU IN TERMS YOU ACTUALLY UNDERSTAND? Are you frustrated by continually receiving insufficient answers to seemingly simple questions, like **"WHAT SHOULD MY IT BUDGET BE FOR NEXT YEAR?"** At TriQuest Technologies, we believe CFOs and Controllers who are responsible for making their organization's strategic IT support and security decisions are severely underserved—and **WE ARE HERE TO HELP**. We aligned our company to focus on supporting financial professionals throughout Tarrant County. We want you to look forward to calling your IT Consultant, **someone for you to collaborate on future decisions about IMPROVING YOUR NETWORK SECURITY AND PRODUCTIVITY**.

2 Our Founder & CEO Is The Current TXCPA-FW Treasurer And On The TXCPA Board of Directors.

ARE YOU FRUSTRATED with IT Consultants that NEVER BACK UP THEIR CLAIMS even though they swear they've worked with companies "just like yours" and tell you how they'll be different than the last guy, only to quickly REVEAL THEIR LACK OF EXPERTISE? Our CEO, Gary Tonniges Jr, CPA **UNDERSTANDS YOUR BUSINESS CONCERNS BECAUSE HE OWNS A SMALL BUSINESS, and HE SPEAKS YOUR LANGUAGE BECAUSE HE IS A CPA**. He knows BUSINESS TECHNOLOGY REQUIREMENTS and the FINANCIAL PARAMETERS necessary for small businesses. Gary is actively involved at the local (current TXCPA-FW Treasurer) and state level of TXCPA (Board of Directors). Gary previously served as Chairman for both the TXCPA-FW and TXCPA Business & Industry Committees and he frequently speaks to audiences about protecting yourself against today's cybersecurity attacks, IT tips & tricks, and using technology to improve efficiencies.

3 Each Of Our Technicians Exceeds 200 Hours Of CPE Per Year.

Other IT companies promote "on the job" training, meaning their techs are EXPERIMENTING on YOUR network. Worse, they charge you for their employees to learn—this is a great deal for them but a TERRIBLE EXPERIENCE FOR YOU. At TriQuest, we think this is a downright UNETHICAL practice. We ensure **EVERY TRIQUEST TECHNICIAN spends 200+ CPE HOURS ANNUALLY**—4 hours of continuous learning every single week, 52 weeks a year—**on technical and professional CPE to improve their technical ability to support your network** BEFORE they are ever allowed to lay hands on your equipment.

4 We Make Forecasting Future Capital Expenditures EFFORTLESS With A Custom Built-For-You ROLLING 3-Year TECHNOLOGY Budget, Starting On Day 1.

Most IT companies get you in the door with A LOW-COST OPTION and then ADD ON more and more expenditures WITHOUT ANY THOUGHT OR PLANNING, all the time KNOWING THE ORIGINAL OPTION **WOULD NOT BE ENOUGH** for your organization. Imagine if you treated your clients that way – we both know they'd quickly become your ex-clients! Given our experience supporting other CFOs and Controllers just like you, we know your primary responsibility is **ACCURATELY FORECASTING AND REPORTING ON THE FINANCIAL PERFORMANCE OF YOUR ORGANIZATION**. At TriQuest, we know you maintain a strict budget so we provide you a **ROLLING 3-year TECHNOLOGY BUDGET** and update it quarterly so you can confidently **FORECAST any FUTURE CASH FLOW NEEDS** well in advance of committing capital to a project.

5 Our Firm Is Fiscally Conservative, Financially Solvent, And 23 Years Old.

Many of OUR COMPETITORS RUN ON A SHOE-STRING BUDGET which places EXTREME LIABILITY DIRECTLY ON YOU. All it takes is one tough economic wind or the loss of a single small client and they can go out of business – ultimately leaving you high in dry without someone to quickly resolve any pesky IT issues that pop up. With TriQuest Technologies, **you can feel CONFIDENT we will be in business tomorrow as we practice the same financial principles you do**. We OWN OUR BUILDING, maintain 6 MONTHS OF OPERATING CAPITAL, and are DEBT-FREE. **This leaves us focused on one thing—Providing exceptional service to our clients.**

6 We Only Employ Full-Time, Technical Support Employees Who Live In Fort Worth And Tarrant County.

Many of our competitors use CONTRACTORS to perform technical support INCLUDING TAKING HELP DESK CALLS. That means you could unknowingly be giving access to your most CRITICAL IT SYSTEMS to NON-EMPLOYEES outside of Texas, and often OUTSIDE THE USA; further, the EMPLOYERS NEVER MET THEIR “EMPLOYEES.” These CONTRACTED NON-EMPLOYEES have ACCESS TO CONFIDENTIAL AND CRUCIAL DETAILS ABOUT YOUR BUSINESS. **There is a better way!** At TriQuest, **we only allow KNOWLEDGEABLE, QUALIFIED, and CERTIFIED TriQuest team members to support YOU AND YOUR NETWORK**. All of our team members are FULL-TIME, W-2 employees who live in Tarrant County, and everyone is **required to pass a RIGOROUS BACKGROUND CHECK before they are allowed to lay a finger on your equipment**.

7 Each Customer Receives Our 90-day No-Risk Unconditional Money-Back Guarantee.

CHANGE IS HARD. You know your current IT provider problems. Making a change for something POTENTIALLY BETTER is risky. Other IT companies perform the CLASSIC “BAIT & SWITCH” by quoting you basement prices, LEAVING YOU STUCK when you figure out the ONLY THING THAT BELONGS IN THE BASEMENT IS THEIR LEVEL OF SUPPORT. Just like with the services you provide to your clients; nobody ever knows how good you are at what you do until they experience it first-hand working with your company. **At TriQuest we are so CONFIDENT you will love our service, we GUARANTEE IT**. If at any point in the first 90 days of our organizations working together you feel like you're not getting the value you're paying for, **let us know immediately and we will refund 100% of the money you've paid for services**. CHANGE, 100% RISK-FREE.